

Let your
Knowledge
RADIATE
in 2018

GKCDS 2018 Continuing Education Programs

Periodontics/Oral Surgery Lecture

8:30 AM - 4:30 PM • Adams Pointe Conference Center of Courtyard by Marriott
1400 NE Coronado Dr. • Blue Springs, MO 64014

Mehrdad Favagehi, DDS

7 CE Credit Hours

January 5, 2018



Dr. Favagehi is a *Diplomate* of the American Board of Periodontology. He received a B.S. in Biology from George Mason University in Fairfax, Virginia. In 1994, he received his D.D.S. degree from Medical College of Virginia (Virginia Commonwealth University). He completed his periodontics residency at The Ohio State University, where he also received a Master of Science (Oral Biology). Dr. Favagehi is an adjunct faculty member at the Virginia Commonwealth University since 1998 and has received a Teaching and Mentorship award from the American Academy of Periodontology. He has served as a reviewer for the *Journal of Periodontology* and has served in the Research Submission Committees of the American Academy of Periodontology and Academy of Osseointegration where he also served as committee chairman. Dr. Favagehi and his wife, Dr. Lourdes Ann Christopher, maintain a private practice focusing on periodontics and implant dentistry in the Washington DC area since 1997.

Wound Healing Biology & The Latest Biologics:

Enhancing surgical and patient outcomes in tissue regeneration, periodontics and implantology

Advances in biology have enhanced our ability to manage wound healing and tissue regeneration. These advances have opened the door to remarkable outcomes in patient care. Several growth factors that enhance healing are now available to the dental practitioner as biologic agents. A review of the latest in the core science of biology, inflammation and wound healing will be provided. Once the clinician is updated with the current knowledge in the core sciences, that knowledge can be used as a guiding compass to navigate through the latest materials, techniques and trends in biologic products, lasers, tissue regeneration, implantology and periodontal management of patients from a biologic point of view. Practical applications and surgical techniques will be shown for socket preservation, hard/soft tissue grafting involving periodontal regeneration, implantology and management of peri-implantitis.

Upon completion of this course, attendees will receive a:

- Review and update regarding the biology of wound healing and bone remodeling
- Review of the different commercial and non-commercial biologic modifiers which enhance wound healing and surgical outcome
- An update about new trends to enhance surgical and patient outcomes using biologics, lasers, periodontology and implantology
- An understanding of modern biology and wound healing in different aspects of patient care from case selection and diagnosis to treatment and maintenance
- Demonstration of the latest trends in techniques and materials used for socket preservation, implant surgery, gingival grafting, and management of peri-implantitis

*Partial sponsorship(s) still pending.

February 9, 2018

Restorations Lecture

8:30 AM - 4:30 PM • Adams Pointe Conference Center of Courtyard by Marriott
1400 NE Coronado Dr. • Blue Springs, MO 64014

Robert Lowe, DDS

7 CE Credit Hours



Dr. Lowe received his DDS degree, magna cum laude, Loyola University in 1982, has maintained a full time practice for 30 years, and is a world recognized teacher and clinician. He taught for ten years at Loyola University School of Dentistry and has received Fellowships in the AGD, ICD, ADI, and ACD. In 2004, Dr. Lowe received the *Gordon Christensen Outstanding Lecturer Award* and in 2005 received Diplomate status on the American Board of Aesthetic Dentistry.

Dr. Lowe has authored numerous scientific articles and has contributed to dental textbooks. He is a consultant for a number of dental manufacturers and a member and clinical evaluator for Catapult Group, the dental industry's premier speaker's bureau. *Dentistry Today* consistently names Dr. Lowe to the "Top 100 Clinicians in Dentistry."

Restorative Update 2018:

Practical Dentistry for the General Dental Practice

In today's ever-changing economic environment, the dentist must continue to provide a quality service to the patient, yet remain profitable. Consistent, predictable, clinical techniques to create quality aesthetic and functional dental restorations in a time efficient manner are of paramount importance for a healthy practice. Effective use of emerging technologies in dentistry will help to differentiate your practice in the marketplace. Chair time is our most precious commodity, so profitability starts by working efficiently and working smart.

In this technique-filled seminar, Dr. Lowe will teach you the skills you need to refine your restorations to a level that will help you create consistent quality. New technologies and techniques will be discussed along with how implementation of these technologies can help the "bottom line" of your practice. A discussion regarding the latest dental materials and delivery modalities will help in treatment planning even the most difficult functional and aesthetically challenging cases.

Don't miss this technique-oriented seminar that is geared toward delivering useful clinical information that can be implemented in practice immediately having a positive impact on the "bottom line" of your practice!

Upon completion of this course, attendees will learn:

- How to use some of the latest composite and bioactive restorative materials to save time and create excellent clinical results
- How to refine techniques to create "perfect" master impressions and have successful cementation of all types of aesthetic restorations
- Unique options to ceramic for indirect aesthetic restorations in anterior region
- How to "orthodontically" prepare teeth systematically to correct the clinical crown orientation to correct tooth misalignment when patients decide conventional orthodontics is not for them

*Partial sponsorship(s) still pending.

Monday, March 26, 2018

Practice Management Lecture

Barbara Khozam

6.5 CE Credit Hours

8:30 AM - 4:00 PM • **Please join us for our special joint session with the Fifth District Dental Society at*

Children's Mercy Park/Sporting KC Stadium/Ameritus Shield Club located at: 1 Sporting Way, Kansas City, KS 66111. Parking in Sprint Plaza.



Ms. Khozam has spoken to more than 35,000 people throughout seven countries and is ranked in the top 1% out of a group of 400 leading trainers in the United States. She has delivered more than 1,100 presentations to audiences of all sizes, sharing great strategies on customer service, leadership, motivation, and communication with difficult customers and co-workers. Ms. Khozam is also the recipient of 27 awards for Sales Achievement & Outstanding Trainer Ratings. Her wit, energy, and jaw-dropping insight, reveal practical principles necessary for success in today's cynical marketplace. Ms. Khozam will show your audience how to create win-win scenarios in all of their professional relationships and how to create rapport with their clients, propelling their business into a category of one. Her highly acclaimed book, *How Organizations Deliver BAD Customer Service (and Strategies that Turn it Around!)* is taking the marketplace by storm and is becoming a staple on the bookshelves of people who excel at creating great customer relationships. She also co-authored *The Power of the Platform* with Jack Canfield, Brian Tracy, and Les Brown, and *Executive Etiquette Power* which have sold in excess of 25,000 copies worldwide. Ms. Khozam is a former professional beach volleyball player and can still be found spiking balls on a court when she is not lobbying insightful and practical advice to groups like Kaiser, Xerox, Symantec, Verizon, FEMA, the FBI, and hundreds of other multinational corporations and government agencies.

OSHA Training Lecture

8:30 AM - 12:00 PM • *Adams Pointe Conference Center of Courtyard by Marriott*
1400 NE Coronado Dr. • Blue Springs, MO 64014

June 8, 2018 • Frances Wilmes, CDA, EFDA Emeritus

3.5 CE Credit Hours



Ms. Wilmes is a graduate of *Missouri Southern State University's* dental assisting program and has over 36 years as a certified dental and an expanded function dental assistant for 20 years. She is a member of the *Dental Assisting National Board, American Dental Assisting Association, and Organization for Safety, Asepsis and Prevention* and is authorized by the Department of Labor as an OSHA outreach trainer. For the past 8 ½ years she has operated a consulting business, *ComplianceShield, L.L.C.*, in regards to OSHA compliance, development of exposure control plans, office safety and organization.

OSHA Compliance Training and Infection Control for the Dental Professional

The OSHA Bloodborne Pathogen Standard requires that employers provide training for their employees who have occupational exposure. Training must take place within 365 days of previous training. This program meets OSHA-required annual bloodborne pathogen training requirements.

Training will include a review of OSHA guidelines regarding regulations and safety; tips for developing your exposure control plan; information regarding the updated hazard communication labeling guidelines and safety data sheet format; Hepatitis B vaccination and post-exposure protocol; needle stick safety and prevention; P.P.E.; facility inspection and additional regulatory issues. In addition, infection control issues will be discussed based on C.D.C. updated document released Spring 2016.

Attendees will receive appropriate handouts in conjunction with adequate training recognized and approved by the *Missouri Dental Association*.

Upon completion of this course, attendees will:

- Gain the essentials needed to comply with OSHA regulations in regard to safety and tips towards development of the required exposure control plan
- Learn how to initiate preventive measures in regards to exposure potential and hazards in a dental office
- Receive an overview of the updated infection control guidelines available from the Center for Disease Control and Prevention.

**Partial sponsorship(s) still pending.*

Due to the large amount of content covered and associated handouts, it is highly recommended that you print the handouts available online, prior to attending the course.

Attendees will receive 2.0 hrs. C.E.U. for the Bloodborne Pathogen training and 1.5 hrs. C.E.U. for Infection Control.

The fee for ADA non-Season Underwriter dentists: \$90; for non-ADA dentists: \$110; staff: \$45.

Registration: 8:00 a.m. Program: 8:30 a.m. to (approximately) noon.

There is no lunch included for this seminar.

How Organizations Deliver BAD Customer Service (And Strategies that Turn it Around!)

Customer service is no longer a department; it is a culture that flows through the veins of every great company. Your customers can instantly rave or complain to millions of people with one click of their mouse, DO NOT LEAVE THEIR COMMENTS TO CHANCE! This dynamic, humor-filled program will help your group discover many important truths about customer service and how to provide a premium customer service experience for your clients.

Upon completion of this course, attendees will learn:

- The three biggest mistakes businesses make with customer service (and how to avoid them)
- How to gain and maintain repeat patients (without giving away the practice)
- Ways to identify and avoid the most common customer turnoffs
- How to handle difficult and complaining patients with class, calm, and poise

**Partial sponsorship(s) still pending.*

Special Convention of Exhibits Meeting Practice Management Lecture

8:30 AM - 4:30 PM • *Adams Pointe Conference Center of Courtyard by Marriott*
1400 NE Coronado Dr. • Blue Springs, MO 64014

September 14, 2018 • Amy Morgan, RDH

7 CE Credit Hours

Amy Morgan is a top dental consultant and CEO of *Pride Institute*, a nationally acclaimed results-oriented Practice Management consulting company. Amy has revitalized tens of thousands of dental practices using her time-proven Management Systems, so they become more secure, efficient and profitable. With decades of focus on extensive research and development, Ms. Morgan continually strives to deliver the very best through new models and new methods that create new success for our dental community.



The Visionary Leader: The Art & Science of Inspiring Change & Creating your Culture: Morning Session

Healthy dental practices have self-directed, peak-performing team members that actually want to go above and beyond. It's the leaders and managers that make the "magic" happen. *Pride Institute* was founded on the principle that in order to be successful as a dentist, you must embrace your role as a leader first.

Upon completion of this course, attendees will learn:

- Create passion and commitment to your vision, exceeding expectations, hitting goals and executing agreed upon strategies
- Use powerful communication of your vision to patients in a way that inspires the right outcome
- Employ coaching skills, and educate (and sometimes confront and counsel) team members in order to inspire self-direction and peak performance

**Partial sponsorship(s) still pending.*

The Strategic Leader: The Nuts and Bolts of Managing Continuous Growth and Improvements: Afternoon Session

In all our years of coaching dentists and teams, never before have the challenges of maintaining a successful practice been more varied and stressful.

This program will show you how to develop new skills to take your practice and team to the next level and fully realize the best return on your investment, hard work and efforts. Dental practices today must increase productivity, profitability, efficiency and patient care – ideally without working harder. Your management tool chest must include hiring protocols, employee policies, effective job descriptions, and human resource protocols that support a peak performing team.

Upon completion of this course, attendees will learn:

- How to manage by statistics, not judgments that create defensiveness and blame
- To find new, effective ways that truly motivate individual team members to new levels of commitment and superstar results
- How to gain ultimate team performance by setting expectations through job descriptions, team reviews and ongoing feedback strategies

**Partial sponsorship(s) still pending.*

October 12, 2018

Dental Materials Lecture

Alan Boghosian, DDS

8:30 AM - 4:30 PM • Adams Pointe Conference Center of Courtyard by Marriott
1400 NE Coronado Dr. • Blue Springs, MO 64014

7 CE Credit Hours



Dr. Boghosian is a Clinical Associate Professor in the Department of Otolaryngology-Head and Neck Surgery, Division of Dental Surgery at *Northwestern University's Feinberg School of Medicine* where he coordinates laboratory and clinical research investigations. Dr. Boghosian maintains a private practice in downtown Chicago devoted primarily to restorative dentistry. He has authored numerous publications and has lectured internationally on the subjects of dental materials and restorative procedures. Dr. Boghosian is a member of the *International Association of Dental Research* and a *Fellow in the American College of Dentists and Academy of Dental Materials*. In 1996, he was the recipient of the *Gordon J. Christensen Recognition Lecturer Award* of the *Chicago Dental Society*. Dr. Boghosian is a media spokesperson for the *American Dental Association*. He formerly was chairman of the working group on materials, instruments and equipment of the *Council on Scientific Affairs of the American Dental Association* and currently serves as a consultant to the council.

A Scientific and Clinical Formula for Success Through Selecting the Appropriate Dental Materials, Instruments and Equipment

Successful and less stressful results can be easily attained in the practice of dentistry. This is dependent upon the clinician having fundamental understanding of dental materials, instruments, and equipment used in clinical techniques. While the introduction of new materials has simplified the restorative process, achieving a successful result is still very dependent upon good clinical technique. The morning session will discuss aspects of the materials and techniques used in crown and bridge procedures. The afternoon session will be devoted to discussing the non-traumatic esthetic finishing and polishing of composites. The increasing role of calcium phosphate and bioceramics in many classes of dental materials will be addressed. Data on essential hearing protection for safety, comfort, and communication in the dental operatory will be presented.

Upon completion of this course, attendees will be able to:

- Understand methods of restoration of the endodontically treated tooth
- Understand the provisional materials and the physical properties of impression materials relating to the clinical technique
- Recognize the latest advancements in impression materials
- Understand methods for successful tissue management
- Be familiar with altering surfaces to achieve consistent perfect impressions
- Recognize predictable implant transfer impressions

**Partial sponsorship(s) still pending.*

November 9, 2018

Sleep Apnea Lecture

Alan Blanton, DDS

8:30 AM - 4:30 PM • Adams Pointe Conference Center of Courtyard by Marriott
1400 NE Coronado Dr. • Blue Springs, MO 64014

7 CE Credit Hours



Dr. Blanton graduated from the *University of Tennessee College of Dentistry* in 1983 and practiced General Restorative Dentistry in Collierville, TN for 34 years. He received a Masters in Counseling from the *University of Memphis* in 2005 and served on the *Tennessee Dental Association's Concerned Dental Professionals Committee* for eight years. In 2007 he introduced dental sleep medicine and oral appliance therapy in his general practice. This was followed by a mini-residency in orofacial pain with Dr. Jeff Okeson at the *University of Kentucky* which he completed in 2010. In 2014 he received his board certification in Dental Sleep Medicine through the *American Board of Dental Sleep Medicine*. He lectures nationally on Dental Sleep Medicine and Oral Appliance Therapy and is currently one of the members of the Board of Directors for the *American Academy of Dental Sleep Medicine*.

Presently he is a reviewer for the Editorial Board of the *Journal of Dental Sleep Medicine*, a member of the *American Academy of Dental Sleep Medicine*, the *American Academy of Sleep Medicine*, the *American Academy of Orofacial Pain*, the *American Dental Association*, the *Tennessee Dental Association* and the *Memphis Dental Society*. He is currently a full time Associate Professor and the Director of the *Dental Sleep Medicine and Orofacial Pain Clinic* and program at the *University of Tennessee Health Science Center College of Dentistry*. He is developing both undergraduate and graduate level evidenced-based programs in sleep, TMD and orofacial pain to meet the core competencies established by *American Dental Education Association* and the *ADA's Commission on Dental Accreditation*.

The Role of Dentistry in the Treatment of Sleep Disordered Breathing

Sleep Disordered Breathing, especially in the form of Obstructive Sleep Apnea (OSA), Upper Airway Resistance Syndrome and Primary Disruptive Snoring, has become a growing area for dentists trained to treat these disorders with Oral Appliance Therapy (OAT). We will discuss the physiology of normal sleep and the pathophysiology of abnormal sleep, the screening of patients who seek OAT to treat their sleep disordered breathing, working with local sleep physicians and centers, what Dental Sleep Medicine is really all about and how to implement Dental Sleep Medicine into your private practice.

We will begin with discussions about the dentist's and the dental auxiliary's roles in the Assessment of Obstructive Sleep Apnea and follow up with their roles in the Treatment of Obstructive Sleep Apnea. Knowing what to look for and what to do when you find it will be the focus of our time together.

Upon completion of this course, attendees will be able to:

- Describe basic physiology of normal and abnormal sleep, of obstructive sleep apnea (OSA) and other common sleep disorders
- Describe the role of dentistry in sleep medicine and how to screen patients for sleep disorders in your dental practice
- Demonstrate examination of the TMJ and masticatory muscles in the evaluation and treatment of patients with oral appliances
- Describe how to evaluate patients for oral appliance therapy and to take the required records
- Discuss how best to implement Dental Sleep Medicine and Oral Appliance Therapy into your practice

DentsplySirona Endodontics is partially sponsoring this program.

Holiday Social Event - Evening Meeting
Friday, December 7, 2018

No CE Program

Bring your significant other and join your colleagues for a holiday dinner and social evening!

There will be a cash bar and a very short business meeting to officially install newly-elected officers.

The activity for the evening is yet to be determined; watch for further announcements regarding location, and fee for spouse/guest and non-Season Underwriter dentists. Cost of evening included in Season Underwriter fee.



Greater Kansas City DENTAL SOCIETY

1221 W. 103rd St. #303, Kansas City, MO 64114



with Continuing Education Programs 2018

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CONTINUING EDUCATION LOCATION & TIMES

- I. Meetings will be scheduled for all day Fridays, with the exception that the OSHA course is only a half day. All CE programs will be at *Adams Pointe Conference Center of Courtyard by Marriott* located at: 1400 NE Coronado Dr, Blue Springs, MO 64014 (816) 220-4400 with the exception of the March 26th program with the *Fifth District Dental Society*, which is at *Sporting KC's* stadium, *Children's Mercy Park*. The December Holiday Social location is TBD.
- II. Our regular meeting schedule will be as follows:
 - 8:00 - 8:30 a.m. Registration
 - 8:30 - 12:00 p.m. Program, Part One
 - 12:00 - 1:00 p.m. Lunch / Business Meeting
 - 1:00 - 4:30 p.m. Program, Part Two

ADA CERP®

Continuing Education
Recognition Program

The *Greater Kansas City Dental Society* is an ADA CERP recognized provider approved by the *Missouri Dental Association*. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. The *Greater Kansas City Dental Society* designates each activity for seven continuing education credits (with exception to the OSHA program, which is 3.5 education credits). Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at www.ada.org/goto/ceerp.

Become a 2018 Season Underwriter and SAVE!

Season Underwriters will receive six full days of continuing education plus the OSHA training and the holiday social event (including all meals) for only \$595.00, which is a discount of nearly 60% off the eight events priced individually. A minimum of 50 hours of continuing education credit is required between December 1, 2017 and November 30, 2019 for licensure renewal of dentists in Missouri and the Season Underwriter program is an economical and efficient means of meeting the required credits. These programs offer a convenient opportunity to experience internationally-known clinicians without the cost and hassle of airfare, rooms, meals and lost time from your office. Sign up today and become informed!

Program Fees:

The Season Underwriter program is available to *ADA* members only. Program participation is non-transferable. All Underwriters: \$595.00 for six full day programs plus the OSHA Update and holiday social event. You may immediately pay in full (\$595) or make two payments of \$297.50 with the first payment due November 15, 2017 and the second payment due June 1, 2018.

Retired or New Dentist Discount: If you are fully retired and an *ADA* member, you may be a Season Underwriter for half price (\$297.50)! Also, new dentists (graduated five years ago or less), you may take advantage of the same offer of half price of the Season Underwriter subscription!

Individual Meetings will be priced as follows:

Staff members, spouse, guests	\$65
Member Dentists, full program including lunch	\$235
Non-Member Dentists, full program including lunch	\$320
OSHA Training	staff/auxiliary:\$45.00; dentist: \$90.00; non-member: \$110

Make your check payable to the **Greater Kansas City Dental Society** and mail to:
Greater Kansas City Dental Society • 1221 W. 103rd Street #303 • Kansas City, MO 64114

Questions? Call 816-737-5353

Refund/Cancellation policy: Refunds will be given in full if cancellation is made 72 hours or more in advance. A 50% refund will be given if cancellation is made after the 72 hour mark, but only if attendee informs the Executive Director prior to the course. No refunds will be given for no-shows. If an unforeseen circumstance occurs and the GKCDs must cancel their program, refunds will be given in full.



The *Greater KC Dental Society* is designated as an Approved PACE Program Provider by the *Academy of General Dentistry*. The formal continuing dental education programs of this program provider are accepted by the AGD for Fellowship, Mastership and membership maintenance credit. Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. The current term of approval extends from 09/01/2017 to 08/31/2021. Provider ID#212310